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## Investment Executive Resume

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### Job Objective

Respected Investment Executive seeks position where my skills would be used for the betterment of the company and its employees.

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### Highlights of Qualifications:

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- Strong experience in building strong internal and external client relationships
  - Sound knowledge of the securities business, investment products and financial solution
  - Huge knowledge of current risk management and portfolio construction methodologies
  - Amazing coaching and teaching skills
  - Ability to simplify and communicate complex financial concepts.
  - Excellent interpersonal skills
  - Effective writing and presentational skills
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### Professional Experience:

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Investment Executive  
Fifth Third Bank, Ft Lauderdale, FL  
August 2007 – Present

- Planned and conducted individual and group coaching sessions with retail bank employees.
- Reviewed existing accounts and closed sales.
- Handled, prioritized and resolved client problems.
- Maintained client relationships through referral programs.
- Planned and implemented sales adhering to designated goals and financial results.
- Trained and mentored licensed bank employees.

Investment Executive  
Happy State Bank, Ft Lauderdale, FL  
May 2004- July 2007

- Drafted and reviewed legal documents ensuring compliance to the Laws and Regulations.
  - Managed land transactions of the Authority including registration of leases for Business Parks developers.
  - Negotiated with investors, concessionaires, service providers etc .
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### Education:

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Bachelor's Degree in Finance  
Wayne State College, Wayne, NE

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