
Jewelry Buyer Resume

Job Objective

Seeking the position of Jewelry Buyer in a firm where I will be able to utilize my skills and abilities to maximize profits and customer satisfaction.

Highlights of Qualifications:

- Substantial experience in buying for big jewellery and apparel houses
 - Thorough knowledge of financial measurements
 - Exceptional knowledge of maintaining contact with vendors
 - Ability to perform financial analysis on buying processes
 - Ability to develop and source new vendors for upcoming projects
 - Solid understanding of monitoring work in retail environment
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Professional Experience:

Jewelry Buyer
Zale Corporation, Olivette, MO
August 2012 – Present

Responsibilities:

- Analysed customer trends and performed research on various fashion trends.
 - Coordinated with designing and retail stores and ensured timely delivery of merchandise.
 - Designed appropriate merchandise assortment plans as per customer requirement.
 - Implemented strategies for businesses and ensured achievement of financial objectives.
 - Provided training to team members and ensured effective growth of businesses.
 - Performed market analysis and recommended competitive shopping strategies.
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Jewelry Buyer
Sterling Jewelers Inc., Olivette, MO
May 2009 – July 2012

Responsibilities:

- Analysed business patterns and prepared forecast for future trends.
 - Provided technical support to development process and prepared reports.
 - Performed research on market trends and identified appropriate vendor within required categories.
 - Coordinated with cross functional teams and prepared plans for upcoming season.
 - Maintained and analysed historic data and designed appropriate strategies.
 - Developed and maintained professional relationships with cross functional team members.
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Education:

Bachelor's Degree in Marketing
Northwestern College, Saint Paul, MN

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