
Key Account Specialist Resume

Job Objective

To use my skills and abilities to obtain a position within an organization as a Key Account Specialist in my chosen field. Years of education and experience can help better the company as well.

Highlights of Qualifications:

- Remarkable experience in customer support
 - Huge knowledge of Accounts Receivable concepts
 - Deep knowledge of SAP, SharePoint and Sales Force
 - Outstanding ability to handle complex issues
 - Amazing ability to manage in a team environment
 - Superior negotiation skills
 - Excellent organizational and prioritization skills
-

Professional Experience:

Key Account Specialist
Johns Manville, Rocky Mount, NC
May 2006 – Present

- Imparted expert customer service.
- Extended continuous training for Customer Advocates.
- Assisted supervisor and advocates.
- Aided cross-training and networking efforts.
- Managed training for new advocates.

Key Account Specialist
Eve Anderson Associates, Rocky Mount, NC
March 2003 – April 2006

- Managed driving sales by developing Customer Accounts.
 - Reviewed customer plans in accordance Channel plans.
 - Handled daily orders and weekly accounts receivables.
 - Gathered competitors information and price analysis.
-

Education:

Bachelor's Degree in Business Administration
South University, Savannah, GA

[Build your Resume Now](#)