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## Lead Sales Associate Resume

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### Job Objective

Seeking a Lead Sales Associate position in an environment where I can utilize my experience and my knowledge to add value to an organization.

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### Summary Skills:

Admirable experience selling products in a retail atmosphere  
Operational knowledge of store operations  
In-depth knowledge of sales prices, total purchases and receive and process cash  
Ability to communicate with associates and customers  
Ability to determine make, type, and quality of merchandise  
Ability to prepare accurate documents  
Ability to perform addition, subtraction, multiplication, division, and percentages  
Ability to work under pressure in a fast paced environment  
Strong sales and merchandising skills  
Proven sales record and strong interest in sales

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### Work Experience:

Lead Sales Associate, August 2005 to till date  
Ment Productions, Albion, ME

- Developed an awareness of all promotions and advertisements.
- Assisted in marketing and housekeeping.
- Assisted in processing, refilling and monitoring floor stock.
- Helped customers in positioning merchandise.
- Assisted in altering price as needed within the department.
- Negotiated terms of sale and services with customer.

Lead Sales Associate, May 2000 to July 2005  
Virtusa Productions, Albion, ME

- Followed sales policies and implemented security practices.
  - Recognized and prevented security risks and theft.
  - Selected and obtained merchandise based on customer requirements.
  - Handled queries regarding store and products.
  - Explained merchandise specifications to customers.
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### Education:

Associate Degree in Business Administration, Ohio Dominican University, Ohio, OH

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