
Lending Officer Resume

Job Objective

Seeking organization with the potential to expand and grow in which my Lending Officer skills can be utilized to their fullest.

Highlights of Qualifications:

- Huge working experience in a lending and finance company
 - Outstanding knowledge of loan origination and production
 - Strong knowledge of mortgage banking
 - Strong ability to organize and coordinate projects
 - Established ability to work independently
 - Exceptional computer, analytical, and customer care skills
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Professional Experience:

Lending Officer

TCF Financial Corporation, Reno, NV

August 2005 – Present

- Explored local, regional and international markets to identify potential customers
- Launched new products and services as per company's retail business plans
- Planned and implemented business strategies to expand customer base.
- Achieved asset and liabilities sales targets for assigned area.
- Implemented strategies to achieve overall business objectives and targets.
- Provided personalized and customized business solutions to customers.

Lending Officer

Tropical Financial Credit Union, Reno, NV

May 2000 – July 2005

- Managed company's loan and credit department and its budget activities.
 - Developed and executed short and long term strategic business plans
 - Initiated and implemented business activities to drive growth,
 - Trained employees in company's credit goals and policies.
 - Initiated activities to develop positive work culture among employees to achieve desired results.
 - Ensured company's credit and lending activities adhered to existing policies and procedures.
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Education:

Bachelor's Degree in Finance

Rio Hondo College, Whittier, CA

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