
LICENSING ASSOCIATE RESUME

Objective:

To obtain a Licensing Associate position in an environment where I will get a chance to utilize my knowledge and my experience.

Summary Skills:

ability to negotiate confidential disclosure agreements & material transfer agreements
Excellent marketing and interpersonal skills
Excellent organization and time management skills
Excellent verbal and written communication skills
Ability to work accurately and efficiently

Work Experience:

Licensing Associate
FBL Financial Group, Inc., Peoria, AZ
August 2005 to till date

- Developed and implemented marketing strategies for innovations.
- Initiated and fostered relationship with potential licensees, local industries and organizations.
- Prepared non-confidential technical summaries translated scientific language and summarized complex methods.
- Reviewed intellectual property language in other legal documents; provided advice on intellectual property.

Education:

Master's Degree in Business Administration
Lincoln Memorial University, Tennessee, TN

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