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## Lowes Sales Specialist Resume

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### Job Objective

Seeking to work full time at Lowe's Companies, Inc. as Sales Specialist.

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### Highlights of Qualifications:

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- Experience in managing technical products according to merchandising techniques and related methods
  - Thorough knowledge of product selection and associated purchases
  - Deep knowledge of supervision principles and related practices
  - Immense ability to manage all store equipments
  - Exceptional ability to manage store merchandise
  - Amazing skills to interpret technical specifications
  - Skilled in motivating employees
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### Professional Experience:

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Lowes Sales Specialist  
Lowes Companies, Inc., New York, NY  
May 2006 – Present

- Administered sales of store and maintained all merchandise.
- Ensured functioning of department according to company guidelines and policies.
- Developed strategies to increase sale of merchandise and its related products.
- Monitored all merchandising and operational activities of facility.
- Coordinated with sales manager and analyzed policies and improved processes if required.
- Managed processes and ensured customer satisfaction.

Lowes Sales Specialist  
Land O 'Lakes, Inc., New York, NY  
March 2003 – April 2006

- Assisted customers with specialized merchandise and informed clients of technical specifications.
  - Coordinated with various teams and assisted in all purchasing activities.
  - Developed strategies for special promotional activities and coordinated with advertising department for same.
  - Maintained relationships with vendors for technical supplies.
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### Education:

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Bachelor's Degree in Marketing  
Saint Paul's College, Lawrenceville, VA

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