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# MANAGEMENT ANALYST RESUME

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## Job Objective:

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Obtain a Management Analyst position in a well established firm that offers opportunities for professional growth.

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## Highlights of Qualifications:

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- Profound knowledge in sales and pricing analytics
  - Ability to articulate and communicate technical information, policy, best practices
  - Ability to drive root-cause analysis of problems
  - Sound knowledge of management tools
  - Detail-oriented and self-motivated
  - Excellent mathematical and analytical skills
  - Ability to build good relationship with customer
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## Professional Experience:

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Management Analyst  
Kohler Co., New York, NY  
August 2005 – Present

- Initiated and executed very complex administrative and management projects.
- Provided expert advice on the administrative and management implications of policy and program proposals.
- Analyzed and determined financial and budget guidance instructions.
- Evaluated programmed distribution and execution of program funds.
- Conducted research and prepared numerous detailed input transactions.
- Analyzed trends in fund utilization and prepared status reports.
- Determined causes for major deviations from programmed targets.
- Prepared and assembled reports and briefings given to senior leadership.
- Supported various management analysis and studies.
- Researched, compiled, reviewed and evaluated data for assigned programs.

Management Analyst  
CyberCoders Engineering, New York, NY  
May 2000 – July 2005

- Issued weekly & monthly pricing analytics on a market, region and division level.
  - Provided effective analysis on pricing trends and market conditions.
  - Provided contribution reporting and analysis by market, region and division.
  - Developed & designed new reporting to meet demand and increase automation.
  - Managed & developed discount reporting across various levels.
  - Provided support for region reviews and senior management meetings.
  - Developed and prepared presentation material for reviews, meetings, conferences, analysts and senior management.
  - Maintained and updated pricing templates for contract pricing department.
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## Education:

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Bachelor degree in Management Information Systems  
Santa Clara University, Santa Clara, CA

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