
Medical Device Sales Representative Resume

Job Objective

Seeking the opportunity to utilize my skills as an experienced Medical Device Sales Representative while helping company excel and meet long-term goals.

Highlights of Qualifications:

- Extensive experience in medical distribution sales and distributor sales
 - Profound knowledge in selling high-tech medical devices and capital equipment in the healthcare industry
 - Superior verbal and written skills and amazing capability to communicate well
 - Solid problem solving abilities
 - Strong fundamental and clinical selling skills
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Professional Experience:

Medical Device Sales Representative
American Sales Network, Garfield Heights OH
November 2006 – Present

- Coached medical community on Diagnostic Imaging services.
- Imparted ongoing solutions to providers and managed distribution of marketing materials.
- Coordinated in conferences, educational and promotional meetings.
- Managed paperwork and correspondence.

Medical Device Sales Representative
Mortara Instrument, Garfield Heights OH
February 2001 – October 2006

- Evaluated physicians for referral patterns and promising marketing plans.
 - Managed delivery of films, reports and other necessary items.
 - Innovated new client opportunities.
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Education:

Bachelor's Degree in Biotechnology
Cornell University, Ithaca, NY

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