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## Mortgage Banker Resume

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### Job Objective

Looking for the position of Mortgage Banker where I can apply my education and knowledge to help the firm grow.

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### Highlights of Qualifications:

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- Exceptional experience in providing optimal customer services for mortgage lending and sales
  - Wide knowledge of all governmental guidelines for mortgage process
  - Sound knowledge of closing procedures and underwriting
  - Wide knowledge of FHA, VA, FNMA, and FHLMC guidelines
  - Immense knowledge of sales and marketing of consumer products
  - Familiarity with various residential mortgage lending process
  - Proficient with Microsoft Windows, Excel, Word, and Outlook
  - Ability to analyze complex financial data to provide alternatives
  - Ability to promote mortgage loan originations
  - Ability to coordinate with various audiences across social demography
  - Ability to achieve product objectives within deadlines
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### Professional Experience:

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#### Mortgage Banker

Pinnacle Mortgage Group, INC., Akron, OH

August 2007 – Present

- Coordinated with existing customer bases and obtained information for all first mortgage inquiries.
- Developed and conducted presentations in all bank branches and real estate offices.
- Performed interview with all applicants to analyze requirement and performed risk management for bank.
- Assisted existing and prospective customers to analyze financial requirements for customers.
- Coordinated with all applicants to negotiate on all terms and conditions of loans.
- Maintained knowledge of all developments in local real estate market.
- Ensured compliance to all department sales and service standards.
- Administered all business transactions as per federal and state regulations.

#### Mortgage Banker

Paramount Equity Mortgage, Akron, OH

May 2004 – July 2007

- Provided information to all prospective and existing customers for WFHM programs.
  - Performed regular analysis of all financial and credit data as per customer requirements.
  - Managed all customer applications and performed registration follow up activities.
  - Developed and maintained visibility in market place for WFHM.
  - Monitored loan process and analyzed progression of mortgage loans.
  - Ensured compliance to all corporate guidelines for mortgage processes.
  - Provided counseling for potential home buyers.
  - Collected all required support documents from clients as per bank regulations.
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### Education:

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Bachelor's Degree in Finance

South Plains College, Levelland, TX

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