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## Orthopedic Sales Representative Resume

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### Job Objective

Seeking reputable company in which to obtain an Orthopedic Sales Representative position.

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### Highlights of Qualifications:

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- Remarkable experience in a sales environment (orthopedic and pharmaceutical industry)
  - Familiarity with the orthopedic industry
  - Wide knowledge of sales promotion techniques
  - Ability to advance new business and expand existing business
  - Proficient with Microsoft Office suite and CRM systems
  - Ability to interpret clinical and technical information to medical professionals
  - Ability to develop and deliver presentations
  - Superior verbal and written and communication skills
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### Professional Experience:

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Orthopedic Sales Representative  
Pinnacle Partners, Inc., Arlington Heights IN  
November 2006 – Present

- Corresponded with doctors, staff in the hospital and ambulatory surgery center.
- Organized workshops to educate staff on products.
- Present in the operation theatre during surgical cases.
- Introduced and executed product approval processes.

Orthopedic Sales Representative  
Dynosplint Systems, Inc., Arlington Heights IN  
February 2001 – October 2006

- Added fresh business across all product lines.
  - Nurtured relationships with doctors and staff.
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### Education:

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Bachelor's Degree in Business Administration  
Northern Arizona University, Flagstaff, AZ

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