
PACKAGING SALES RESUME

Objective:

Seeking a position as Packaging Sales Representative in an organization where I can utilize my organizational and marketing skills.

Summary of Skills:

- Vast experience in selling packaging and packaging solutions
- Profound knowledge of the sales process
- Extensive knowledge of sales and negotiation techniques
- Comprehensive knowledge of printing process and converting plant operations
- Strong ability to maintain existing accounts
- Exceptional ability to effectively manage a sales territory and the selling process
- Excellent Problem solving & organizational skills

Work Experience:

Packaging Sales Representative
Tompac Packaging Inc, Kirkland, WA
August 2005 to till date

- Established business plan for each account.
- Planned use of other company resources to provide value added services to accounts.

Packaging Sales Representative
Bemis Company Inc, Kirkland, WA
May 2000 to July 2005

- Recognized the opportunities within assigned accounts.
- Established new opportunities via appropriate propositions and ethical sales methods.
- Served as primary contact to the customer from initial contact to close of service contract.

Education:

Bachelor's Degree in Merchandising and Sales
University of Cincinnati, Cincinnati, OH

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