Personal Stylist Resume

Job Objective

To obtain a position as Personal Stylist with an esteemed business where I can further my career and help company meet expectations.

Highlights of Qualifications:

- Substantial experience of assisting clients with selection, purchase and revamp of apparels and accessories
- · In-depth knowledge of designer fashion styles, luxury product sale and latest fashion trends
- Remarkable knowledge of digital sales practices involving emails, images and look books
- · Familiarity with budget proposals and book keeping practices
- Ability to plan and launch fashion eventsand accomplish specified sales targets
- Ability to operate computer and use Microsoft Office software

Professional Experience:

Personal Stylist Lafayette 148, Chicago, IL August 2012 – Present

Responsibilities:

- Assisted clients to choose wardrobes and matching accessories for special events.
- Revamped existing wardrobe of clients based on their requirements.
- Created and provided client-specific garment boards and look-books.
- Built, maintained and retained strong business relationships with clients.
- Compiled customer data and produced accurate product and service reports.
- Developed and implemented sales plan and met specified sales goals.

Personal Stylist Urban Outfitters Inc., Chicago, IL May 2009 – July 2012

Responsibilities:

Education:

- Developed and executed marketing plan including print ads and signature events.
- Sourced and obtained new business opportunities via customer referrals, website requests and personal networking.
- Made appointments with clients to identify and interpret their styling needs.
- Recommended new fashion merchandise to clients and invited them to upcoming fashion events.
- Provided wardrobe styling consultations to clients and assisted with wardrobe planning.
- Created and maintained profitable relationships with all clients, successfully.

Bachelor's Degree in Fashion Caldwell College, Caldwell, NJ

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