Pet Food Demonstrator Resume

Job Objective

Seeking a Pet Food Demonstrator position in a reputable company that permits me to utilize my skills and knowledge.

Highlights of Qualifications:

- Extensive experience of performing demonstration and marketing of pet food for sale
- In-depth knowledge of merchandising principles, pet food ingredients, and nutrition
- Remarkable knowledge of internet access and use of email programs
- Familiarity with handling difficult customers and store visitors
- Ability to inform and recommend appropriate food products to consumers
- Ability to perform physically demanding tasks like bending frequently and carrying heavy objects

Professional Experience:

Pet Food Demonstrator Blue Buffalo Co., Costa Mesa, CA August 2012 – Present

Responsibilities:

- Scheduled and set up demonstrations at designated locations, efficiently.
- Probed and discussed with customers to identify and address special food needs of their pets.
- Handled and answered queries related to pet food products.
- Assisted all customers with buying relevant products and increased sales.
- Assisted with merchandizing of items and helped in rotating stock, on a routine basis.
- Compared all in-store food products and took part in various store events.
- Developed and maintained active social media presence through appropriate websites.
- Contributed to growth in sales of company products and ensured brand awareness.
- Obtained and maintained complete and correct information related to company products.
- Attended all demo meetings and participated in all product-training sessions, as needed.
- Established and maintained positive professional relationships with coworkers, sales staff, and store personnel.

Education:

Bachelor's Degree in Food Science South Georgia College, Douglas, GA

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