
Pre Sales Consultant Resume

Job Objective

To obtain a Pre Sales Consultant position in an environment where I will get a chance to utilize my knowledge and my experience.

Areas of Excellence:

- Remarkable experience in presales and BI products
 - Huge knowledge of engaging at C-Level
 - Deep knowledge of business intelligence product offerings
 - Familiarity with risk management and financial modeling
 - Amazing ability to adapt to specific situation
 - Excellent presentation development and delivery skills
-

Professional Experience:

Pre Sales Consultant
Chivas, Haiku, HI
August 2005 – Present

- Imparted Agents and Sales Reps with pre-sales support.
- Aided Agents and Sales Reps with contracts.
- Managed aiding Agent and Sales Rep's sales.
- Evaluated order detail and documents.
- Researched Customer's Account Inventory.

Pre Sales Consultant
Regal, Inc., Haiku, HI
May 2000 – July 2005

- Managed Customer Service Records.
 - Handled Channel Integration requests.
 - Maintained Database for Agents and Sales Reps.
 - Aided Agents and Sales Reps.
 - Coordinated with product and marketing teams.
 - Executed market research and imparted support in varied areas.
-

Education:

Bachelor's Degree in Business Administration
Jacksonville State University, Alabama, AL

[Build your Resume Now](#)