Product Executive Resume

Job Objective

Experienced Product Executive seeks a new career path where I can put my experience to use for the benefit of the company

Highlights of Qualifications:

- Extensive experience in Product Development
- Wide experience with identifying and implementing business improvement initiatives
- Good expertise in managing third party contracts
- Basic knowledge of revenue management
- Proficient in MS Office suite
- Ability to manage significant workload efficiently
- · Ability to determine key priorities and act on own initiative with a strong attention to detail

Professional Experience:

Product Executive Intermedia Group, Inc.,Metairie, LA August 2007 – Present

- Promoted current product to generate profit for both the customer and business.
- Evaluated product performance in market and recommended improvement areas.
- Planned and implemented strategies to maximize sales and margin.
- Maintained and updated information database.
- Developed and maintained Responsible Travel initiatives and enhanced product offering.
- Managed and ensured highest level of quality and service to the customers on trip.

Product Executive Technosoft Corporation, Metairie, LA May 2004- July 2007

- Developed and managed relationships with third party suppliers, ensuring adherence to service standards.
- Prepared and monitored Service Level Agreements.
- Analyzed and monitored stock levels, product ranges and yield management.
- Produced brochure for different destinations and resorts.
- Managed and updated product information on company's websites.
- Trained online sales team on effective use of budgets and pay per clicks.
- Monitored incentive contracts with suppliers.

Education:

Bachelor's Degree in Marketing Bacone College, Muskogee, OK

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