
Product Expert Resume

Job Objective

To become a part of your growing company as Product Expert.

Highlights of Qualifications:

- Exceptional experience in monitoring vendor sales and maintain product expertise
 - Outstanding knowledge of sales processes and metrics
 - Remarkable knowledge of competitive activities
 - Ability to communicate technical issues for all audiences
 - Ability to maintain databases for products
 - Ability to communicate with all clients
 - Ability to monitor technical client base
 - Solid understanding of various brand product and services
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Professional Experience:

Product Expert
JCPenney, Jackson, MS
August 2007 – Present

Responsibilities:

- Developed professional relationship with customer to identify sales opportunity.
- Provided timely response to all client requests efficiently.
- Coordinated with marketing, sales and management team to provide internal support.
- Assisted clients to resolve all product issues.

Product Expert
Igloo Products Corp, Jackson, MS
May 2004 – July 2007

Responsibilities:

- Provided information to customers for all latest trends.
 - Prepared reports for all sales activities and competitor activities.
 - Provided training to subordinates to ensure achievement of all sales objectives.
 - Maintained relationship with customers to facilitate growth.
 - Facilitated product development projects and gained approval from customers.
 - Administered all production activities and provided customer support.
 - Ensured achievement of all sales objectives for products.
 - Forecasted sales activities and trends for individual market.
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Education:

Master's Degree in Business Management
Santa Barbara Business College, Santa Barbara, CA
Bachelor's Degree in Business Management
Snow College, Ephraim, UT

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