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## Product Specialist Resume

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### Job Objective

Product Specialist seeking position in which my training and experiences can help increase the client base and growth of the company.

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### Highlights of Qualifications:

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- Admirable experience in managing retail chain, working as product specialist and prepared presentations for same
  - Operational knowledge of Microsoft Office 2007
  - Deep knowledge of product of organization
  - Immense ability to work with various function team
  - Exceptional ability to manage various projects and prioritized work
  - Amazing communication skills in both oral and written forms
  - Skilled to provide training to subordinates
  - Excellent computer application skills
  - Proficient in engaging customers for various sales functions
  - Familiarity in adapting to changing environment
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### Professional Experience:

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Product Specialist  
Pitney Bowes, Cincinnati, OH  
May 2006 – Present

- Developed strategies and presentation for products and provided support to various customers.
- Analyzed competitors business and analyzed reports for various sales.
- Prepared sales documentations for providing sales support for various materials.
- Evaluated market requirements and recommended changes to various hardware and software issues.
- Provided support to all qualification tests for various official organizations.
- Designed technical training courses for customers and prepared materials accordingly.
- Installed and maintained procedures for various products.
- Monitored protocols and developed same for new products.

Product Specialist  
IBM, Cincinnati, OH  
March 2003 – April 2006

- Maintained expert knowledge on various product features and analyzed opportunities for classified space.
  - Developed and implemented pilot test plans for various new products.
  - Coordinated with product managers for various new product releases.
  - Collaborated with research teams and prepared new products.
  - Performed Quality Assurance tests on various new releases.
  - Documented project management progress and tracked all results.
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### Education:

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Associate Degree in Business Management  
Piedmont Virginia Community College, Charlottesville, VA

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