
Project Executive Resume

Job Objective

Educated and qualified Project Executive seeks position in a rising company where I can grow and become an asset

Highlights of Qualifications:

- Huge experience in complex project management, team leadership, and client relationship management
 - Good expertise in financial services industry
 - Excellent written and oral communication skills
 - Outstanding problem solving, decision making, negotiation and interpersonal skills
 - Ability to lead and coordinate cross-functional teams
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Professional Experience:

Project Executive
IBM Corporation, Jackson, MS
August 2007 – Present

- Improved customer satisfaction targets and maximized revenue, profit exceeding growth objectives
- Identified client's business objectives and priorities to set and implement account strategy.
- Supported the identification, development, and closure of sales efforts.
- Trained juniors and clients on bank strategies, and best practices.
- Managed execution of large-scale technical banking engagements.
- Defined, developed consulting industry solutions.

Project Executive
AT&T, Jackson, MS
May 2004- July 2007

- Organized and supported project activities ensuring timely delivery and within the determined budget.
 - Assisted in cost benefit analysis and identification of key deliverables, and quantifiable returns on investment.
 - Identified risks and recommended solutions to eliminate risks.
 - Established project objectives and delegated assignments to staff.
 - Prioritized staff work load (vendor and internal).
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Education:

Bachelor's Degree in Engineering
Alderson-Broadus College, Philippi, WV

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