

PSYCHOLOGICAL TESTS SALES REPRESENTATIVE RESUME

Summary:

A determined and motivated individual with proven years of experience in psychological testing and assessment; a dedicated Psychological Tests Sales Representative with vast expertise in providing psychological test and assessment services and programs for businesses and schools; possesses excellent interpersonal skills; uncommon communication skills both in oral and in writing; approachable and a kind-hearted individual who gives valuable information to various individuals; excellent organizational skills

Professional Experience:

Psychological Tests Sales Representative January 2007 – present
Emory University, Atlanta, GA

Responsibilities:

Facilitated sales programs of industrial and public relations, psychological counseling and intelligence, and aptitude testing.

Conducted psychological test programs to schools and businesses.

Coordinated and communicated with officials of organizations and schools who have requirements.

Gave details about the advantages of psychological tests.

Applied services offered to business establishments and schools.

Evaluated program needs of organization and recommended appropriate psychological testing program.

Associate Psychological Test Sales Representative May 2004– January 2007

Sterling Medical Corporation, Bethesda, MD

Responsibilities:

- Facilitated sales programs of industrial and public relations, psychological counseling and intelligence, and aptitude testing.
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- Applied services offered to business establishments and schools.
- Evaluated program needs of organization and recommended appropriate psychological testing program.

Associate Psychological Test Sales Representative May 2004– January 2007

Sterling Medical Corporation, Bethesda, MD

Education:

Masters Degree in Psychology, Stanford University, 1999

Bachelor of Science in Psychology, Stanford University, 1994

Skills:

- Driven and determined
- Good communication skills, both written and verbal
- A creative approach to new campaigns
- Good negotiating and interpersonal skills
- Strong organizational skills

- Good numeracy skills and a knowledge of statistics
- A high standard of computer literacy

Awards and Honors:

Dean's Lister, Stanford University, 1994

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