
Real Estate Sales Consultant Resume

Job Objective

Seeking a position of Real Estate Sales Consultant position in a reputed organization where I can use all my knowledge and experience in a better way to benefit the organization.

Areas of Excellence:

- Remarkable experience in telesales and Face-to-Face Sales
 - Huge knowledge of real estate matters
 - Deep knowledge of Local Realty and International markets
 - Superior problem solving and conflict resolution skills
 - Solid negotiation and marketing skills
-

Professional Experience:

Real Estate Sales Consultant
Deccan, Arverne, NY
August 2005 – Present

- Aided Relocation Counselor in contract negotiations.
- Coordinated with Relocation Counselor.
- Participated in Operations Team meetings.
- Imparted real estate expertise and guidance.
- Managed on-the-job training and extended feedback to fresh team members.

Real Estate Sales Consultant
Peers, Inc., Arverne, NY
May 2000 – July 2005

- Coordinated in special projects.
 - Imparted feedback to vendors.
 - Carried out apt marketing and selling strategies.
 - Formulated sales reports for sales manager.
 - Aided internal project undertaken.
-

Education:

Bachelor's Degree in Business Administration
Graceland University, Iowa, IA

[Build your Resume Now](#)