
Regional Manager Retail Resume

Job Objective

Searching for employment by obtaining a position as Regional Manager Retail in which to put my skills and training to work for company.

Highlights of Qualifications:

- Remarkable experience in retail management
- Good expertise in team building and creating a positive corporate culture experience
- Solid knowledge of HR issues, behavioral based interviewing techniques and corporate policies
- In-depth knowledge of retail policies and procedures
- Proficient in MS Office suite
- Amazing ability to provide attention to detail and multi-task

Professional Experience:

Regional Manager Retail
Actuant Corporation, Houston, TX
August 2006 – Present

Responsibilities:

- Managed and assured that all stores in the region operate within the established budget and perform good to meet the revenue goals.
- Identified store problems and resolved issues.
- Established and maintained relationship with the client.
- Managed and mentored team of Territory Managers, Department Supervisors, and Customer Service Associates.
- Trained and motivated team to meet client's expectations in sales effort.
- Implemented key performers recognition program along with training program for under performers to motivate them and enhance skills.
- Ensured adequate staffing and maintained scalable and stable workforce.

Regional Manager Retail
Jones Apparel Group, Houston, TX
May 2002 – July 2006

Responsibilities:

- Developed team adhering to Retail Technical Services' mission, values and leadership traits.
- Ensured adequate staffing and provided superior customer service.
- Reviewed quarterly market with Client.
- Managed team and evaluated employee performance and recommended for training.
- Prepared and analyzed sales report.
- Monitored store operations and ensured maximum quality and productivity.

Education:

Bachelor's Degree in Retail Management
Robert Morris University, Moon Township, PA

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