
Regional Sales Trainer Resume

Job Objective

To obtain Regional Sales Trainer position with reputable company in search of a skilled and dedicated employee.

Highlights of Qualifications:

- Vast sales, CRM and training program management experience
 - Ability to design and deliver interactive training
 - Proficient with Microsoft Office skills
 - Strong teaching, training and formal presentation skills
 - Excellent communication skills both written and oral
 - Exceptional ability to work independently
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Professional Experience:

Regional Sales Trainer
Newmarket International, San Francisco, CA
February 2009 – Present

- Determined training solutions and resolved any problem.
- Assisted in developing content with design team.
- Identified additional areas of sales.
- Developed and maintained foundational training material.
- Assured to provide training content for sales.
- Updated regional sales training presentations.

Regional Sales Trainer
Powerwave Technologies, Inc., San Francisco, CA
September 2005 – January 2009

- Attended training meetings and encouraged sales.
 - Conducted needs analysis and determined training objectives.
 - Implemented presentations at regional meetings.
 - Worked with numerous clients and maintained with field management contacts.
 - Coordinated training schedules when required.
 - Developed client's sales performance.
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Education:

Bachelor's Degree in Sales and Marketing
West Liberty University, West Liberty, WV

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