
Retail Banker Resume

Job Objective

Highly talented and skillful Retail Banker seeking employment in a well know company.

Highlights of Qualifications:

- Admirable experience in providing customer services to retail banking customers
 - Sound knowledge of various bank products and services
 - Immense knowledge of all bank policies and procedures for various transactions
 - Exceptional knowledge of developing and implementing business plans
 - Ability to facilitate promotion of various retail activities
 - Ability to resolve all customer issues efficiently
 - Ability to accept and process loan applications
 - Ability to cross sell to established customers
 - Ability to design strategies to maximize profit for bank
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Professional Experience:

Retail Banker

Heartland Bank and Trust Company, Plains, PA

August 2007 – Present

- Provided optimal level of customer services as per individual requirement.
- Analyzed individual requirement of customers and recommended appropriate retail product.
- Assisted customers with all consumer loan applications and processes.
- Coordinated with customers and of required referred to other departments.
- Developed sales objectives and prepared strategies to ensure achievement.
- Ensured compliance to all retail banking policies and procedures.
- Maintained confidentiality of all customer information for banking.
- Provided appropriate feedback to all management for various customer activities.

Retail Banker

Woodforest National Bank, Plains, PA

May 2004 – July 2007

- Assisted customers with all loan application details and acceptance.
 - Coordinated with various customers to close all loans for auto and home equity.
 - Managed all account inquiries from customers and provided assistance.
 - Performed various teller transactions to assist customer to open new accounts.
 - Facilitated selling of marketing product and services to prospective customers.
 - Reviewed customer requirements and developed strategies for additional sales.
 - Developed professional relationship with all retail partners.
 - Supervised activities for banking staff and provided training if required.
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Education:

Bachelor's Degree in Business

Lewis-Clark State College, Lewiston, ID

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