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## Retail Buyer Resume

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### Job Objective

Seeking the job of a Retail Buyer in an established firm.

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### Highlights of Qualifications:

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- Admirable experience in monitoring and resolving various production issues
  - Sound knowledge of analysing fashion trends and developing products accordingly
  - Profound knowledge of monitoring retail merchandise of software packages
  - Ability to prepared strategies for retail processes to resolve issues
  - Ability to develop and maintain professional relationship with clients and vendors
  - Proficient in performing troubleshoot on processes
  - Skilled in buying children's apparel, and novelties
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### Professional Experience:

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Retail Buyer  
Sears Holdings Corp., Paramount, CA  
August 2012 – Present

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### Responsibilities:

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- Analysed buying trends of customers and forecast every future trend.
- Coordinated with suppliers and negotiated to prepare contracts.
- Developed and maintained professional relationships with present and prospective suppliers.
- Participated in trade associated fairs in both domestic and international markets.
- Utilized social media to get merchandise and service feedback from customers.
- Installed and provided training to utilize POS system for business.

Retail Buyer  
Zappos Merchandising, Inc., Paramount, CA  
May 2009 – July 2012

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### Responsibilities:

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- Developed marketing strategies and promotions for customers to facilitate sales.
  - Provided support to various technical aspects of selling process.
  - Monitored merchandise and accessories for store and prepared reports.
  - Organized photo-shoot for products and ensured compliance to timeframe for it.
  - Prepared appropriate strategies to achieve various financial objectives for fiscal year.
  - Coordinated with inventory team and maintained record of sales in each category.
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### Education:

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Bachelor's Degree in Retail Management  
Marine Corps University, Quantico, VA

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