
Retail Executive Resume

Job Objective

To obtain a position as Retail Executive with your company so that I can act on the skills and experience I have obtained in past positions.

Highlights of Qualifications:

- Huge experience of working in a retail sales environment
 - Proficient in MS Office suite
 - Amazing interpersonal, negotiation and presentation skills
 - Excellent leadership skills
 - Strong oral and written communication and problem solving skills
 - Ability to analyze sales results, future sales options, promotional results and field team performance
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Professional Experience:

Retail Executive

Eyemart Express Inc., Rice, MN

August 2007 – Present

- Implemented company marketing and merchandising program.
- Recruited and monitored new selling assistants, identified training and development needs.
- Reviewed and assessed selling assistant sales performance.
- Managed and reviewed reports from staffing agency.
- Conducted monthly retail and promotional sales reviews.
- Enforced high standards of counter merchandising and selling assistant grooming.

Retail Executive

Capital Analysts Inc., Rice, MN

May 2004- July 2007

- Managed daily operation of the retail station.
 - Generated daily sales report.
 - Managed and improved retail station's relationship with the students and staff.
 - Resolved customer complaints.
 - Observed and identified product and service trends.
 - Identified business opportunities for the company.
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Education:

Bachelor's Degree in Business Administration

Asbury College, Wilmore, KY

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