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## Retail Sales Consultant Resume

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### Job Objective

To obtain a Retail Sales Consultant position in a company that provides an open environment with many opportunities for continuous growth.

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### Areas of Excellence:

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- Remarkable experience in Retail sales
  - Huge knowledge of facing the customer
  - Amazing ability to adapt to change and manage stress
  - Outstanding ability to manage in team environment
  - Ability to handle cash and equipment with accuracy
  - Superior interpersonal and communications skills
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### Professional Experience:

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Retail Sales Consultant  
Quality, Harrogate, TN  
August 2005 – Present

- Managed sales and customer service objectives.
- Aided customers with questions, concerns and service changes.
- Executed necessary functions for customers.
- Imparted assistance to customers with 'instant installs'.
- Marketed additional services that provide value to customer's current service package.

Retail Sales Consultant  
Revlon, Inc., Harrogate, TN  
May 2000 – July 2005

- Aided customer's in-person with equipment issuance.
  - Executed cashier duties and drafted activity reports.
  - Managed cable store with customer information materials.
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### Education:

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Bachelor's Degree in Sales & Marketing  
Loyola Marymount University, California, CA

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