
Retail Sales Executive Resume

Job Objective

Qualified Retail Sales Executive seeking work with an existing company in which to put my skills and knowledge to good use.

Highlights of Qualifications:

- Huge experience Retail Sales Executive
 - Good expertise in Direct Sales, Channel Sales Management
 - Thorough knowledge of selling solutions involving mergers and acquisitions
 - Ability to comprehend FSV's product lines and associate each product line
 - Excellent Communication skills and interpersonal skills
 - Proficient in Ms-office
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Professional Experience:

Retail Sales Executive
National Vision, Inc., Tucson, AZ
August 2007 – Present

- Achieved established financial objectives, sales quotas and goals.
- Created, maintained and updated sales pipeline.
- Troubleshoot account complications and promoted client satisfaction.
- Documented and updated prospect and client 'relationship maps'.
- Improved awareness of multi-channel integrated marketing solutions.
- Researched and analyzed latest industry news, trends, products and services.
- Adhered to best practices and documented case studies.

Retail Sales Executive
McKesson Corporation, Tucson, AZ
May 2004- July 2007

- Conducted cold calls, prospects and qualifies account opportunities.
 - Developed new opportunities pipeline.
 - Assessed each account's industry and business requirements.
 - Identified, developed, and managed key strategic client relationships and channels.
 - Ensured successful partnerships in the business.
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Education:

Bachelor's Degree in Business Administration
Stevenson University, Stevenson, MD

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