
Retail Sales Merchandiser Resume

Job Objective

Pursuing a position as Retail Sales Merchandiser in which to enhance my career and help company meet goals.

Highlights of Qualifications:

- Vast experience in Retail Merchandising and Sales
 - Ability to work flexible hours some weekends
 - Ability to read and interpret plan-o-gram schematic, diagram
 - Ability to assemble fixtures and displays in-store
 - Ability to communicate effectively with people at all organizational levels
 - Strong positive attitude when dealing with customers and co-workers
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Professional Experience:

Retail Sales Merchandiser
Carlin OBrien, Inc., Detroit, MI
August 2005 – Present

- Maintained schematic integrity and re-merchandise to retailer-mandated schematic.
- Merchandised company products to adhere with “best practices”.
- Monitored and maintained retail integrity.
- Recorded in-store conditions and pre/post service call.

Retail Sales Merchandiser
The Hershey Company, Detroit, MI
May 2000 – July 2005

- Performed product and section resets to meet store needs and expectations.
 - Identified, presented and sold to store management, opportunities to maximize store sales.
 - Identified stores in the sales territory that are not current customers and reported back to sales manager.
 - Monitored competitive activities in the sales territory.
 - Merchandised and packed out products according to company standards.
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Education:

Bachelor's Degree in Sales
Mount Ida College, Newton Centre, MA

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