
Retail Sales Specialist Resume

Job Objective

Looking for work within the company in the position of Retail Sales Specialist Experienced with behind the scenes managerial duties as well as hands-on work in the industry.

Highlights of Qualifications:

- Huge retail sales and customer services experience
 - Profound knowledge of outdoor activities in assigned department
 - Ability to determine short and long range business needs
 - Ability to quickly learn, understand and adapt
 - Excellent time management skills
 - Excellent written and oral communication skills
 - Strong interpersonal skills
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Professional Experience:

Retail Sales Specialist
Malt-O-Meal, North Little Rock, AR
May 2006 – Present

- Presented customer service to company members and guests.
- Sold company products, co-op memberships and services.
- Extended knowledge of company products and services.
- Unloaded products from truck/warehouse to sales floor.
- Assisted and worked with other staff and management team.

Retail Sales Specialist
FreshPoint Denver INC, North Little Rock, AR
March 2003 – April 2006

- Recognized and established key accounts.
 - Optimized Local and National Grocery Accounts.
 - Ensured product information, training, pricing and promotions are equitable.
 - Developed and established relationships with customers.
 - Prepared channels, coordinated distribution and developed sales strategies, quotas and goals.
 - Established customer relationships and increased distributor sales.
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Education:

Bachelor's Degree in Marketing
Franklin Pierce University, Rindge, NH

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