
Retail Team Leader Resume

Job Objective

Qualified Retail Team Leader searching for a position with reputable organization that needs qualified employees to aid in the overall growth of company.

Work Experience:

Retail Team Leader, August 2005 – Present
Goodwill Industries, Memphis, TN

- Merchandized apparel, footwear and accessories and promoted sales.
- Conducted one-on-one and small group training presentations for Sales Associates.
- Followed customers on purchases and suggested them new merchandise and upcoming events.
- Supported store operational activities.
- Conducted local area activities to promote company products and sales.

Retail Team Leader, May 2000 – July 2005
Adidas Group, Memphis, TN

- Provided supervision and instruction to other staff in a manufacturing setting from arrival to departure.
 - Assembled, labeled and packaged products in a timely manner while meeting customer requirements.
 - Ensured the highest level of internal and external customer service.
 - Maintained and ensured accuracy of all customer reports and records.
 - Reported performance and personnel problems and assisted with retraining, coaching and corrective action.
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Summary of Qualifications:

- Strong accomplished experience of leading & motivating retail teams
 - Solid understanding of merchandizing design and desire to take risks to showcase product in creative, innovative ways
 - Proficient with Workforce Management System, Supply Chain Management, CRM, Electronic Payment
 - Ability to develop relationships with customers and co-workers
 - Ability to work well as a team player in a fast-paced, energetic environment
 - Ability to plan, set and achieve goals
 - Strong organizational and follow-up skills
 - Excellent verbal, written English and interpersonal communication skills
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Education:

Bachelor's Degree In Business Management, Middle Georgia College, Cochran, GA

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