
ROUTE SALES RESUME

Objective:

Seeking an exciting and challenging position as a Route Sales Representative in a company where my skills and knowledge can be used to the fullest.

Summary of Skills:

- Huge customer service experience with a wide variety of consistent customer contact
- Strong ability to provide a high level of customer service and solve customer issues
- Exceptional ability to think quickly and identify and solve customer concerns
- Strong Organizational & Time Management Skills

Work Experience:

Route Sales Representative
Hostess Brands, Inc, Decatur, AR
August 2005 to till date

- Attracted new business within the route territory.
- Worked with accounts to apply marketing promotions for mutual benefit.
- Collaborated with other Route Sales Representatives to prepare alignment in account chains.
- Established and applied strategies for increasing market share.

Route Sales Representative
Mountain View Marketing, Inc, Decatur, AR
May 2000 to July 2005

- Collaborated to establish long-term business relationships with customers.
- Carried out inventory, sales and bank deposit transactions through hand held computer daily
- Cleaned display shelves.
- Loaded truck and cleaned inside of truck regularly.
- Conducted regular maintenance on truck as scheduled.
- Monitored and gathered past-due accounts.

Education:

Bachelor's Degree in Supply Chain Management
Saint John's University, Minnesota, MN

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