
Sales Coach Resume

Job Objective

Looking for a challenging position as Sales coach where I can utilize new coaching techniques that will help to develop capability to be successful.

Work Experience:

- Sales Coach, 2007 – Present
 - Bolles INC, FL
 - Prepared and implemented new strategies and processes.
 - Reviewed activity reports and financial statements.
 - Organized businesses activities like production, sales and distribution of products.
 - Developed and implemented an advanced on-board sales training process.
 - Coached individual sales representatives to improve sales and quality performances.
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Summary of Qualifications:

- Sound knowledge of public relation techniques and principles.
 - Excellent written and verbal communication skills.
 - Profound knowledge of negotiating and change management.
 - Strong ability to interact with officials at all levels.
 - Excellent knowledge in sales techniques.
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Education:

B.S in Finance, 2005, University of Hawaii MBA in Sales, 2007, Springfield College, USA

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