
Sales Controller Resume

Job Objective

To obtain a Sales Controller position in which I can enhance my skills and become a valued member of your team

Highlights of Qualifications:

- Ability to design and management of self-service financial reporting for sales
 - Proficient with SAP, Oracle 11.5, Hyperion, Siebel and COGNOS
 - Familiarity with MRP systems, standard cost systems and integrated financial software (SAP)
 - Wide knowledge of GAAP and Internal Controls
 - Strong business acumen, analytical skills and financial deal structuring
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Professional Experience:

Sales Controller

Wurth Electronics Midcom, Philadelphia, PA

August 2005 – Present

- Provided timely and accurate deal analysis and financial structuring opportunities to meet Sales financial plans and operating goals.
- Communicated projected deviations to forecast if applicable in a timely manner.
- Provided useful and accurate analysis of channel performance for enhanced decision-making.
- Communicated and relayed revenue recognition policies to Sales in support of financial guidelines and procedures.
- Supported and complied to financial and business policies and accounting processes.

Sales Controller

Farmersy Insurance Group, Philadelphia, PA

May 2000 – July 2005

- Managed the monthly closing of the accounting systems and consolidated the financials.
 - Provided accurate and timely commentary and feedback on business results and performance measures.
 - Supported and managed the strategic plan, annual profit plans and monthly rolling forecasts.
 - Assured adequate internal controls and adherence with Sarbanes-Oxley and audit requirements.
 - Supported local government accounting standards and regulations.
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Education:

Bachelor's Degree in Finance

Gustavus Adolphus College, Saint Peter, MN

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