
Sales Counselor Resume

Job Objective

Looking for an opportunity as a Sales Counselor where I can fully utilize my counseling skills.

Work Experience:

- Sales Counselor, 2006 to Present
 - Pacific Continental Corporation, CA
 - Conducted business presentations.
 - Built and maintained long lasting relationships with customers.
 - Participated in national and regional sales competitions.
 - Implemented strategic sales plans to achieve company goals.
 - Educated all customers on the home buying process.
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Summary of Qualifications:

- Excellent public speaking and listening skills
 - Excellent customer service and business writing skills
 - Broad experience in negotiation and conflict management
 - Familiar with Microsoft office and database systems
 - Strong experience in fundraising
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Educational Background:

B.S. in Sales & Marketing, 2004, Cornell University MBA in Sales, 2006, Wayne State College

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