# **Sales Officer Resume**

## Job Objective

Qualified Sales Officer seeking to fill position with established top-rate organization looking for applicants with extensive training and experience.

## **Highlights of Qualifications:**

- · Strong accomplished experience in cash management, sales and relationship management
- Proficient in MS Office suite
- Great interpersonal, analytical, and administrative skills
- Strong written and communication skills
- Excellent customer service skills
- Amazing ability to build and maintain strong relationships
- Outstanding ability to work independently, with and without supervision

## Professional Experience:

Sales Officer

First Horizon, Fort Myers, FL

August 2005 - Present

- Developed new profitable business by finding and assessing client's who wish to invest money into the sales officer's organization.
- · Advised clients on investment options by assessing and sharing risk factors.
- · Lead and achieved sales target.
- Coordinated and closed group bookings.

### Education:

Bachelor's Degree in Business, Finance Pittsburg State University, Pittsburg, KS

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