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## Sales Trainee Resume

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### Job Objective

To secure a Sales Trainee position in which my experience and skills can aid in the development of company and enhance my career in the process.

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### Highlights of Qualifications:

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- Ability to make cold calls
  - Ability to develop new business opportunities with existing clients
  - Ability to identify the products and services that best meet customer needs
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### Professional Experience:

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#### Sales Trainee

ORBIS Corporation, Jeffersonville, IN  
January 2009 – Present

- Maintained existing customers and created sales presentations for customers.
- Identified potential clients and established new business.
- Took part in trade shows and conferences.
- Handled sales queries on products, cost, availability and usage.
- Promoted sales and maintained excellent customer relations.

#### Sales Trainee

Terminix, Jeffersonville, IN  
March 2004 – December 2008

- Developed sales leads.
  - Identified sales products and services.
  - Noted accurate measurements and documented report on inspected property.
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### Education:

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Bachelor's Degree in Sales and Marketing  
Avila University, Kansas City, MO

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