
Sales Trainer Resume

Job Objective

Seeking Sales Trainer position with reputable organization in which my experience can be a positive influence on the growth of company.

Highlights of Qualifications:

- Vast training and teaching experience
 - Huge work experience in sales within the financial services industry
 - Excellent written and oral communication skills
 - Good understanding of sales processes and sales
 - ability to establish and maintain effective, cooperative working relationships
 - Strong ability to work independently
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Professional Experience:

Sales Trainer
Zywave, Inc., Dallas, TX
February 2009 – Present

- Conducted and updated training material.
- Designed and prepared set of courses on sales education.
- Consulted with sales representative and assisted in formulating training strategy.
- Researched and recommended to follow new training delivery methods.

Sales Trainer
Enterasys Networks, Inc., Dallas, TX
September 2005 – January 2009

- Collaborated with Top executives to develop training solutions.
 - Analyzed changes requirements to current curriculum.
 - Designed and delivered training programs.
 - Conducted learning needs analysis and development of training materials.
 - Designed solutions for distance learning.
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Education:

Bachelor's Degree in Sales Management
Webster University, Albuquerque, NM

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