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# SEAFOOD SALES RESUME

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## Objective:

To obtain a Seafood Sales Representative position in a company that will allow me to grow with the company.

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## Summary of Skills:

- Huge experience in seafood sales
  - Profound knowledge in the seafood industry
  - Sound knowledge of the food distribution industry
  - Strong ability to grow with the company and provide new clients
  - Uncommon ability to travel
  - Excellent communication skills and customer service skills
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## Work Experience:

Seafood Sales Representative  
King's Seafood Company, Brooten, MN  
August 2005 to till date

- Established new customer relationships through personal sales calls.
- Produced own leads and carried out follow-up on company furnished accounts.
- Initiated and controlled sales processes with new clients.
- Guided, assisted and provided services to customers.

Seafood Sales Representative  
North Coast Seafoods, Corp., Brooten, MN  
May 2000 to July 2005

- Met with clients and established a good rapport with them.
  - Met with possible new clients and developed trusting relationship.
  - Managed and resolve issues related to respective accounts in a professional manner.
  - Travelled to promote good relations and trust with clients.
  - Followed up on shipments and clients to assure quality and satisfaction.
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## Education:

Bachelor's Degree in Food Sciences  
Marywood University, Pennsylvania, PA

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