

---

## Ship Broker Resume

---

### Job Objective

---

Seeking a Ship Broker position with reputable organization in which my experience can be a positive influence on the growth of company.

---

### Professional Experience:

---

- Strong experience in dealing with international logistics provider
- Profound knowledge of operating and surveying commercial workboats
- Familiarity with direct ship and export customs guidelines
- Good understanding of the Import & Export function and documentation requirements
- Ability to Coordinate necessary paperwork and transport documents
- Strong interpersonal and communication skills
- Exceptional organizational skills
- Ability to work with tight deadlines and multiple details

### Professional

---

### Experience:

---

Ship Broker, August 2005 – Present

Fesco Asia Personnel Services Pte Ltd, Albany, NY

- Maintained and updated sales transactions into the company systems.
- Assisted in pre-sale analysis and follow-up and post-delivery.
- Handled customer requests and transactions.
- Conducted market researches and prospected for new business.
- Developed and maintained portfolio of customers and suppliers.
- Ensured that all transactions are properly coordinated.

Ship Broker, May 2000 – July 2005

Maritime Sales, Inc., Albany, NY

- Bought and sold ships, yachts for clients.
- Explained the different features of potential vessel to clients on tour.
- Identified client's requirement and recommended the exact vessel they are looking for.
- Overseen paperwork and other tedious elements involved in the shipping process, both nationally and internationally.
- Acted as company's representative, and assisted clients to meet boating needs.
- Ensured high level of customer service.

---

### Education:

---

Bachelor's Degree in Business Administration, Dayton Barber College, Dayton, OH

[Build your Resume Now](#)