
Skin Care Account Executive Resume

Job Objective

Seeking the opportunity to utilize my skills as an experienced Skin Care Account Executive while helping company excel and meet long-term goals.

Highlights of Qualifications:

- Remarkable experience of selling to physicians and aestheticians in the clinical skincare field
 - Strong knowledge of sales and accounts
 - Strong business acumen and planning and organizational skills
 - Exceptional time management, communication and presentation skills
 - Excellent strategic planning skills
 - Ability to gain and maintain strong professional relationships
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Professional Experience:

Skin Care Account Executive
Jan Marini Skin Research, Inc., Chicago, IL
August 2007 – Present

- Promoted and sold skin care products.
 - Identified direct sale opportunities for skin care products.
 - Developed and maintained customer accounts and achieved sales goals.
 - Conducted consumer clinics, seminars, and trade shows.
 - Prepared expense reports and performed administrative tasks.
 - Managed and recruited team of Skin Care Specialists.
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Education:

Bachelor's Degree in Health Care
Chief Dull Knife College, Lame Deer, MT

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