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## Solution Specialist Resume

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### Job Objective

Solution Specialist seeking employment with the right company in order to use my experience and skills to better the company.

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### Highlights of Qualifications:

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- Huge experience in full cycle of software implementations
  - Profound knowledge of the development platform(s)
  - Extensive knowledge of networking & systems integration
  - Ability to serve as a contact point for the project members
  - Ability to take ownership in the development and implementation of solutions
  - Ability to articulate and present facts and recommendations
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### Professional Experience:

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Solution Specialist  
Clark Associates, Mertzson, TX  
May 2006 – Present

- Researched customer behavior, processes, business units and end-users.
- Prepared UC opportunity establishment plans adaptable with overall Microsoft account management strategies.
- Advocated sales partnerships including technical specialists, integrators, ISVs, marketing and corporate groups.

Solution Specialist  
RightNow Technologies, Mertzson, TX  
March 2003 – April 2006

- Communicated with sales teams to architect the solution.
  - Established and accomplished solution strategies for market.
  - Administered solution opportunities to achieve appropriate and assured resources.
  - Supervised teams in the sales process for developing market visibility and deal visibility.
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### Education:

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Bachelor's Degree in Computer Science  
Clarkson College, Omaha, NE

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