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## Technical Sales Consultant Resume

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### Job Objective

To obtain a Technical Sales Consultant position that will promote growth, stability and opportunity for advancement.

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### Areas of Excellence:

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- Remarkable experience in customer sales calling in technical field
  - Huge knowledge of using SW products
  - Deep knowledge of high availability application setup
  - Familiarity with UNIX and Windows technologies
  - Amazing ability to support PC and network components
  - Superior communication skills
  - Excellent customer service and interpersonal skills
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### Professional Experience:

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Technical Sales Consultant  
Dream, Visalia, CA  
August 2005 – Present

- Assisted sales management and established sales strategies.
- Gathered business and technical information.
- Reviewed integration opportunities and coordinated with key stakeholders.
- Corresponded with clients to carry out technical aspects of strategy.
- Collaborated with helpdesk on technical issues.

Technical Sales Consultant  
Click, Inc., Visalia, CA  
May 2000 – July 2005

- Managed ongoing coaching and relationship building.
  - Attended direct customer meetings.
  - Carried out outbound calls.
  - Handled tracking and reporting of sales.
  - Maintained company budget and expense policies.
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### Education:

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Bachelor's Degree in Computer Science  
Loyola Marymount University, California, CA

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