
Technical Sales Specialist Resume

Job Objective

To work as a Technical Sales Specialist for the right company seeking dependable employees. Looking to use my past skills and experience in the specialist field in order to help the company advance.

Highlights of Qualifications:

- Huge experience in business-to-business and pharmaceutical sales
 - Profound knowledge of commercial and industrial cleaning products
 - Ability to work independently and learn quickly
 - Ability to speak professionally to large audiences
 - Excellent written and verbal communication skills
-

Professional Experience:

Technical Sales Specialist
Planar Systems, Ayden, NC
May 2006 – Present

- Recognized and understood main customer technical needs and articulated value proposition.
- Replied to customer requests for info.
- Provided presentations and demonstrations to technical and non-technical audiences.
- Established customer implementation plans as part of sales proposals.

Technical Sales Specialist
PTC, Ayden, NC
March 2003 – April 2006

- Held Customer meetings.
 - Presented standard demonstrations in person and over the Internet.
 - Supervised Technical Specialist on validation events.
 - Supported Sales Representative activities.
-

Education:

Bachelor's Degree in Computer Science
Wagner College, Staten Island, NY

[Build your Resume Now](#)