
Travel Sales Consultant Resume

Job Objective

To obtain a Travel Sales Consultant position in a company that will allow me to grow with the company.

Areas of Excellence:

- Remarkable experience working with commission, targets and budgets
 - Huge knowledge of overseas travel
 - Deep knowledge of targeted sales role
 - Familiarity with customer facing role
 - Amazing ability to manage targets
 - Outstanding ability to build strong relationships
 - Superior communication skills
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Professional Experience:

Travel Sales Consultant
Sybase, Wheaton, IL
August 2005 – Present

- Coordinated with customers via data base.
- Managed seasonality and fluctuations of business.
- Imparted customer with accurate information.
- Assisted team to manage store profit & loss.
- Recommended customers about travel products and services.

Travel Sales Consultant
Render, Inc., Wheaton, IL
May 2000 – July 2005

- Managed enquiry to closing sale.
 - Participated in regular training sessions and conferences.
 - Handled leisure and occasional business travel.
 - Aided managing all travel needs of client base.
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Education:

Bachelor's Degree in Business
McNeese State University, Louisiana, LA

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