
Used Car Buyer Resume

Job Objective

To secure a position with growing company as Used Car Buyer where my education and special training can be utilized to the fullest.

Highlights of Qualifications:

- Hands-on experience in selling branded cars and evaluating appropriate prices
 - Immense knowledge of evaluating car as per market values
 - Excellent knowledge of motor industry especially the used car industry
 - Ability to assist potential buyers and resolve various issues
 - Ability to analyse and interpret research data for sales
 - Familiarity of inspecting damage cars and appraising value
 - Ability to engage in verbal interactions with customers
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Professional Experience:

Used Car Buyer
Whitley International Co. Ltd, Brook Park, OH
August 2012 – Present

Responsibilities:

- Participated in auctions and procured car from auction as well as private sellers.
- Maintained record of used car inventory and associated sales.
- Ensured profit in every sales and maintained record of the gross profit.
- Maintained neat and clean vehicles applied wax to bodies and if required buffered it.
- Administered sales activities through auction records and new trader deal ins.
- Performed negotiation on processes and made appropriate travel arrangements.

Used Car Buyer
Lexus of Madison, Brook Park, OH
May 2009 – July 2012

Responsibilities:

- Identified appropriate used vehicle and performed negotiations on prices.
 - Maintained company database and provided update to it for any purchases.
 - Conducted test drive for any used car prior to buying and evaluated for dents and scratches.
 - Developed and maintained professional relationships with companies and auction partners to achieve objectives.
 - Utilized social media for advertising for used cars that were high in demand.
 - Identified appropriate and good quality vehicles that can generate profit.
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Education:

Bachelor's Degree in Business
Catawba College, Salisbury, NC

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