
Wholesale Mortgage Account Executive Resume

Job Objective

Educated and qualified Wholesale Mortgage Account Executive seeks position in a rising company where I can grow and become an asset.

Highlights of Qualifications:

- Extensive experience in mortgage industry
 - Huge knowledge of loan programs, standard underwriting guidelines and compliance
 - Exceptional knowledge of residential loan production and underwriting in the mortgage industry
 - Deep knowledge in all state laws and regulations
 - Proficient with loan production software, e-mail, Word, and Excel
 - Strong interpersonal and problem-solving skills
 - Ability to assist in resolving customer issues on a loan-by-loan basis
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Professional Experience:

Wholesale Mortgage Account Executive
Fifth Third Bank, Chico, CA
August 2007 – Present

- Identified, developed and maintained broker relationships.
- Handled all aspects of broker relationships.
- Ensured compliance with company guidelines in all projects.
- Monitored expiring rate locks and advised customers accordingly.
- Developed marketing ideas and plan to increase business.
- Enforced company policies with brokers.

Wholesale Mortgage Account Executive
Capital City Bank, Chico, CA
May 2004- July 2007

- Developed and maintained relationships with mortgage brokers.
 - Generated FHA, Conventional, VA and USDA mortgages.
 - Trained mortgage bankers to properly submit and structure loans.
 - Provide information on product availability and policy changes to the bankers.
 - Ensured complete documentation being obtained from the bankers.
 - Maintained sales contact and pipeline reports.
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Education:

Bachelor's Degree in Business Administration
Ball State University, Muncie, IN

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