
Wine Broker Resume

Job Objective

To obtain a Wine Broker position with established firm in which to utilize my experience and past training in this field.

Highlights of Qualifications:

- Remarkable Sales experience in the Spirits Industry
 - Excellent knowledge of product, promotional, and merchandising programs
 - In-depth Knowledge of wine spirits products
 - Sound knowledge of the features and benefits of fine wine and spirit products.
 - Ability to gain feature price promotion and display merchandising support
 - Excellent communication and interpersonal skills
 - Superior customer service and sales skills
 - Ability to write routine reports and correspondence
 - Amazing ability to demonstrate an enthusiastic selling style
 - Remarkable ability to develop lasting relationships with clients
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Professional Experience:

Wine Broker, August 2005 – Present
Montesquieu, Monticello, IA

- Developed, maintained, educated and guided clients in their wine acquisitions.
 - Overseen, planned, communicated and executed sales goals.
 - Achieved ambitious volume and profit objectives within market.
 - Introduced new products and promoted distribution.
 - Recognized new opportunities within each account.
 - Built, developed and maintained relationships with distributors.
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Education:

High School Diploma, Wilby High School, Waterbury, CT

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