
Wine Retail Resume

Job Objective

Searching for the opportunity to work as Wine Retail by securing a position with growing firm.

Highlights of Qualifications:

- Huge experience in wine sales
 - Extensive knowledge of Wine and spirits
 - Proficient in MS office (Word, Excel, Outlook, and PowerPoint)
 - Excellent mathematical and analytical skills
 - Strong negotiation skills
 - Remarkable ability to sell wine and work with small wineries
 - Amazing ability to assist a variety of internal customer groups and varying personality types
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Professional Experience:

Wine Retail
Southern Wine & Spirits, Rosemark, TN
August 2006 – Present

Responsibilities:

- Followed customer and sold and recommended newly launched products.
- Promoted new and existing portfolio items and expanded business.
- Adhered to monthly quotas and placement objectives and achieved targets
- Provided superior customer service and maintained cleanliness in the department.
- Ensured and maintained stock of fresh and updated products
- Described and explained unique product features to customers.

Wine Retail
Premier Cru, Rosemark, TN
May 2002 – July 2006

Responsibilities:

- Ensures shelves are stocked and placed adequately.
 - Maintained proper and adequate back stock.
 - Adhered to health and sanitation procedures and safe work practices.
 - Sanitized Wine equipment and ensured safe operation.
 - Handled customers enquiry via telephone.
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Education:

Bachelor's Degree in General Business
East Central University, Ada, OK

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