
WINE SALES RESUME

Objective:

To work as a Wine sales Representative for a highly appreciated brand and achieve challenging sales goals by applying my best marketing practices.

Summary of Skills:

- Hands-on Wine Sales experience within bars and restaurants
 - Sound knowledge of wines and wine regions
 - In-depth knowledge of wine varietals
 - Familiarity with wines from around the world
 - Proficient with Microsoft, Word and Excel, Office
 - Strong ability to form relationships with accounts
 - Excellent time management skills
-

Work Experience:

Wine sales Representative
Empire Distributors Inc., Kinsman, OH
August 2005 to till date

- Carried out merchandising activities in accounts.
- Developed new accounts with new products and developments.
- Investigated and solved customer issues in compliance with company policy.
- Developed price quotations, delivery dates and service obligations.

Wine sales Representative
Solstars Inc, Kinsman, OH
May 2000 to July 2005

- Administered sales territory, opened new accounts.
 - Carried out new placements in both on and off premise accounts.
 - Presented customer service through establishing a regular call strategy.
-

Education:

Bachelor's Degree in Marketing
Montclair State University, New Jersey, NJ

[Build your Resume Now](#)